

## Market Conditions

Expect elevated prices and supply challenges well into 2021

### Demand

- Disposable glove demand remains high
- Administering vaccines is requiring significant new glove use around the world
- Increased demand as Covid restrictions are lifted

### Supply

- Continued raw material shortages and capacity constraints
- No quick-fix: Manufacturing lead times 6 months to 1 year
- Asia shipping container shortages/U.S. port congestion delaying inbound cargo; domestic trucking delays adding to lead times

## Outlook by material

Nitrile		Latex		Vinyl		Hybrid		Poly	
Supply	Shortages	Supply	Tight	Supply	Improving	Supply	Steady	Supply	Steady
Prices	Sharp increases	Prices	Upward trend	Prices	Elevated	Prices	Steady	Prices	Steady
Worst shortages & cost increases; capacity sold out through 2021		More availability starting Q2 2021; costs rising as latex demand increases		Improving availability; vinyl-nitrile hybrids ("vitrite") available in 2021		More capacity in 2021; quality will vary by brand – gauge, grip, fit		Capacity/prices stable; not ideal as form-fitting glove alternative	

## Know your options

 <p><b>versafit</b> vinyl-nitrile hybrid</p> <p>Alternative for: <b>nitrile</b></p> <p>Cost</p> <div> <span>\$</span> <span>\$</span> <span>\$</span> <span>\$</span> </div> <p>\$\$\$\$ = nitrile</p>	 <p><b>natrufit</b> latex</p> <p>Alternative for: <b>nitrile</b></p> <p>Cost</p> <div> <span>\$</span> <span>\$</span> <span>\$</span> <span>\$</span> </div> <p>\$\$\$\$ = nitrile</p>	 <p><b>prepfit</b> vinyl</p> <p>Alternative for: <b>nitrile   latex</b></p> <p>Cost</p> <div> <span>\$</span> <span>\$</span> <span>\$</span> <span>\$</span> </div> <p>\$\$\$\$ = nitrile</p>	 <p><b>digifit</b> hybrid</p> <p>Alternative for: <b>vinyl</b></p> <p>Cost</p> <div> <span>\$</span> <span>\$</span> <span>\$</span> <span>\$</span> </div> <p>\$\$\$\$ = nitrile</p>
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